



IPADE
BUSINESS SCHOOL
UNIVERSIDAD PANAMERICANA



EXCHANGE TERM AT IPADE

INCOMING STUDENTS
2026-2027* ACADEMIC YEAR



*PRELIMINARY DATES

WHY PARTICIPATE IN AN EXCHANGE TERM AT IPADE?

IPADE Business School is a global community of entrepreneurs, business leaders, and life-long learners. IPADE's mission is to develop future leaders with the ability to drive social and economic growth rooted in personal integrity, social responsibility, and global vision.

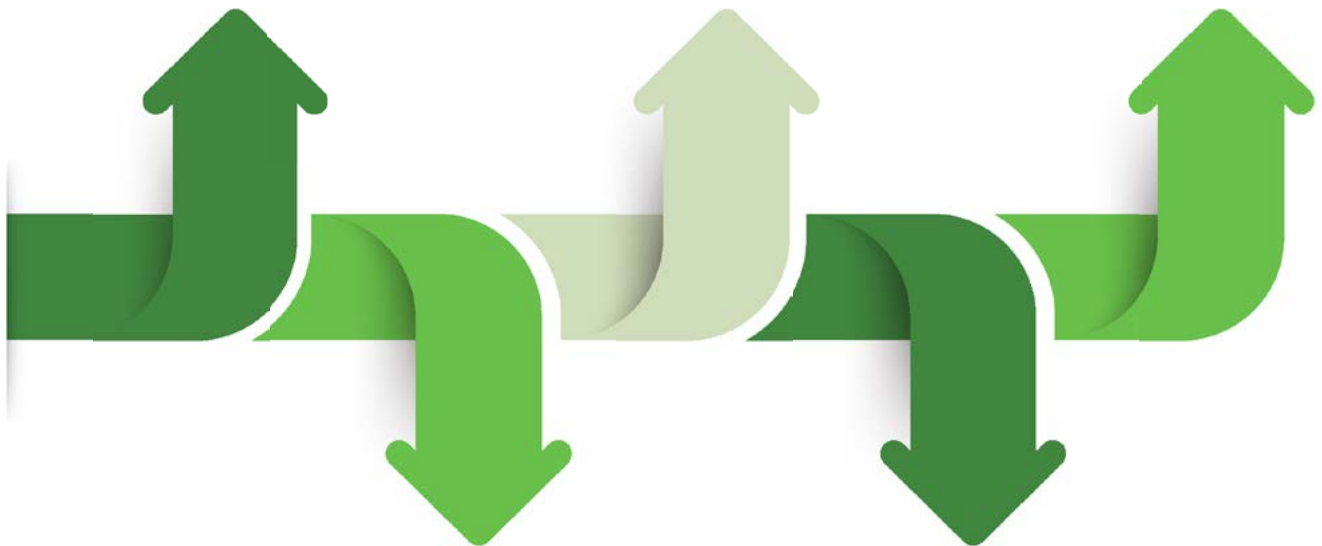
IPADE PROMOTES THE PERSONALIZED ATTENTION TO STUDENTS AND THE FOCUS ON THE HUMAN ASPECT OF BUSINESS



57+ years
developing
leaders

3 permanent
campuses in
Mexico and
presence across
the country

IPADE is connected
to a **global network**
of leading business
schools, enabling
the exchange of
innovative ideas and
practices



47,000+
graduates: the
biggest business
network in
Mexico

100 strong
partnerships
with the best
business schools
in the World

ADVISORY COMMITTEE



**HARVARD
BUSINESS SCHOOL**



ACCREDITATIONS



NETWORKS



**Graduate
Management
Admission
Council®**

PRME
Principles for Responsible
Management Education

The educational model used at IPADE combines classroom learning with practical experience. It is designed to help participants strengthen their top management skills, thus contributing to the good governance of companies in Mexico and around the world.

ABOUT THE FULL-TIME MBA PROGRAM

Our Full-Time MBA Program offers the opportunity to develop the skills you'll need to become an effective leader, including teamwork, leadership, decision-making, global vision, and the ability to work under pressure. This program is taught completely in English.

METHODOLOGY:

With the Case Method, this program will help you to strengthen your decision-making skills, increase your flexibility and open-mindedness, and build the strength of character required for managerial positions.

MENTORING PROGRAM:

IPADE is committed to personalizing the MBA experience with the Mentorship Program. All the students have mentoring meetings led by IPADE professors with the objective of helping the participants' growth in the personal and professional aspects.

CAREER SERVICES OFFICE

During your exchange term, you'll have access to IPADE's Career Services Office (CEDIC) that is responsible for connecting participants with companies through activities like conferences, events, case challenges, or sectorial clubs.



“You'll do plenty of business cases. Day by day, you realize you're learning a lot. And you will see yourself transformed as a person”.

Pulastya Basu



QUICK FACTS ABOUT THE EXCHANGE TERM

SCHOOL DETAILS

| | |
|-----------------|---|
| NAME | IPADE Business School Instituto Panamericano de Alta Dirección de Empresa |
| ADDRESS | Mexico City: Floresta 20, Col. Clavería. Azcapotzalco, CDMX. Monterrey: Blvd. Díaz Ordaz 100, Col. Santa María. Monterrey, Nuevo León. |
| TELEPHONE | +52 (55) 5354 1800 |
| WEBSITE | ipade.mx |
| MAIL | intoffice@ipade.mx |
| SOCIAL NETWORKS | Instagram – Facebook – LinkedIn - Tik Tok |
| ACCREDITATIONS | AACSB, AMBAs, and EQUIS |

EXCHANGE DETAILS

| | |
|--|--|
| EXCHANGE TERMS OPTIONS | Fall: October - December Winter: January - March Spring: March - June |
| CAMPUS AVAILABLE FOR EXCHANGE | Mexico City and Monterrey |
| LANGUAGE REQUIREMENT | English (the program is completely taught in English) |
| INCOMING STUDENTS MAIN CONTACT | Roberto Cortés jrcortes@ipade.mx |
| AVAILABLE PLACES FOR THE EXCHANGE TERM | It depends on the Partner School agreement with IPADE |
| ALUMNI STATUS | The exchange students become part of the IPADE Alumni community |
| CAREER SERVICES OFFICE | The exchange students can access to IPADE's Career Services Office only during their exchange term |

EXCHANGE DATES*

2026 - 2027 Academic Year

| | FALL TERM MBA 1 st year R1 Quarter | WINTER TERM MBA 2 nd year R5 Quarter | SPRING TERM MBA 2 nd year R6 Quarter |
|---|--|--|--|
| Term Dates (Include sessions and final exams) | October (~first week) to December (~third week), 2026 | January (~first week) to March (~third week), 2027 | March (~second week) to June (~first week), 2027 |
| Nomination Deadline (Origin School) | July 17, 2026 | September 18, 2026 | December 18, 2026 |
| Application Deadline (Student) | July 24, 2026 | September 25, 2026 | January 8, 2027 |
| Acceptance Letter and Welcome Info (IPADE) | July 31, 2026 | October 2, 2026 | January 15, 2027 |

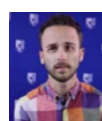
* The dates presented here are provisional.
The final information for the 2026-2027 academic year will be available in April 2026.

IMPORTANT

- This information is subject to change without notice due to professors' schedules, facilities or availability of materials.
- The term dates apply for Monterrey and Mexico City campus
- The Orientation Day on every campus will be confirmed one month before the term starts.

"At IPADE, you don't really feel you are out of your country. You feel that you are home. You have people who are there to help you"

Henry García



COURSES PER TERM

FALL TERM (October - December) *R1Term / MBA 1st Year*

| CODE | COURSE | SESSIONS | CONTACT HOURS |
|--------------|---|----------|---------------|
| C I | Cost Accounting for Decision Making | 16 | 24 |
| DP I | Human Resource Management: Policies and Processes Alignment | 16 | 24 |
| F I | Financial Management I: Operational Finance | 16 | 24 |
| FE II | Business Ethics | 16 | 24 |
| FH I | Organizational Behavior I: Leading Individuals and Managing Oneself | 16 | 24 |
| M I | Marketing I: Identification and Creation of Value | 16 | 24 |
| P I | Operations Management I: Basic Operation Concepts and Process Improvement | 16 | 24 |
| SPA | Intensive Spanish Course (subject to availability) | 14 | 28 |

*This information is subject to change

WINTER TERM (January - March) *R5 Term / MBA 2nd Year*

| CODE | COURSE | SESSIONS | CONTACT HOURS |
|--------------|--|----------|---------------|
| C III | Tactical and Strategic Managerial Control Tools | 16 | 24 |
| IRP | International Relations and Comparative Politics: Business in Geopolitical Context | 16 | 24 |
| F IV | Fintech and Project Finance | 16 | 24 |
| DG IV | General Management and Corporate Governance | 16 | 24 |
| MSFM | Sales Force Management | 13 | 20 |
| SNE | Business Simulation | 16 | 24 |
| SPA | Intensive Spanish Course (subject to availability) | 14 | 28 |

*This information is subject to change

SPRING TERM (March - May) *R6 Term / MBA 2nd Year*

| CODE | COURSE | SESSIONS | CONTACT HOURS |
|-------------|---|----------|---------------|
| M IV | Progressive Digital Marketing: Data Driven Customer Experience | 13 | 20 |
| MPS | Mexican Politics and Social Context: Path Towards Democracy | 13 | 20 |
| FIF | Derivatives and Private Equity | 16 | 24 |
| MCM | MarkStrat: Business Simulation (Marketing Simulation) | 16 | 24 |
| SPA | Intensive Spanish Course (subject to availability) | 14 | 28 |

ELECTIVE COURSES FOR THIS TERM

Each year, MBA students select elective courses through a bidding process, resulting in a dynamic and evolving course list.

Examples of past electives include:

Mergers and Acquisitions / Machine Learning for Management / Game Theory / Organizational Transformation / Family-Owned Businesses / Innovation and Social Entrepreneurship

*This information is subject to change

CONSIDERATIONS ABOUT THE COURSES

- Before the arrival in Mexico, exchange students will receive the complete syllabus of the available courses. Nevertheless, the updated version of the courses will be delivered during the first session of each course
- Exchange students must choose at least 4 courses from the list.
- Instructions about the enrollment and course selection will be sent one month before the exchange term.
- Upon successful completion, each course grants 1 IPADE/local credit. This will be shared with the student's home school on the transcript after the term is completed.
- All the courses are in-person modality.

ADDITIONAL EXCHANGE INFORMATION

APPLICATION PROCEDURE

The student who has been nominated for an exchange term at IPADE is required to complete the online application: The corresponding access to the platform will be sent to each officially nominated student.

LANGUAGE INSTRUCTION

Courses at the MBA Program are taught in English. However, few courses might be available only in Spanish.

SPANISH COURSE

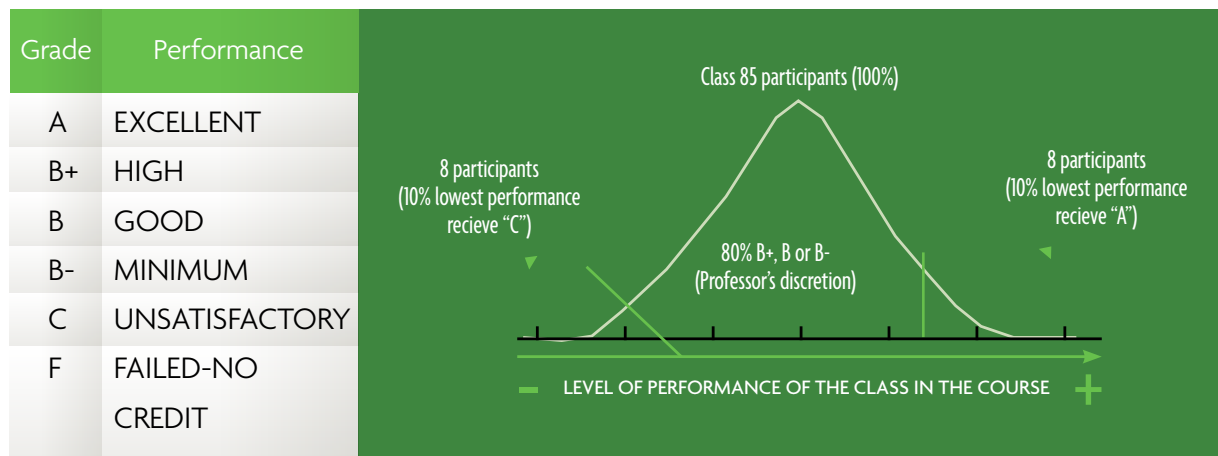
We also offer a Spanish Course for those foreign students who wish to learn or strength their Spanish skills. 4 hours per week. The availability in both campuses is subject to confirmation.

VISA

- To verify the visa requirements, visit the webpage of the Mexican embassy in your home country. If a visa is not required, you can stay in the country no more than 180 days only with your passport.
- In case you require visa, IPADE will assist you with the acceptance letters or any other document you need to prove your legal stay in Mexico (upon request from the student).
- Consider that the Mexican visa application usually takes some time, and you'll need to gather different requirements or present a hard-copy of the acceptance letter.
- The visa and immigration requirements are external to IPADE. The institution can't intervene in the visa process.
- The exchange students should inquire about immigration requirements before arriving in Mexico.

TRANSCRIPT LEGEND/SCALE

The transcript legend and final notes will be delivered 8 weeks after finishing the exchange term



DAILY SCHEDULE

Classes are based on 100-minute teamwork discussion, and 80-minute sessions. The typical day schedule is from 8:00 am to 5:00 pm. Monday to Friday classes. Each exchange participant will have different schedules depending on her/his own course selection.

DRESS CODE

Business casual attire every day. For special occasions, a suit or dress must be worn. No tank tops, sandals, shorts, mini-skirts, ripped jeans, shorts, sweatpants, and slippers are allowed. Cultural and religious garments will be embraced.

ON CAMPUS SERVICES

Library – Cafeteria – Chaplaincy – Parking – Bookstore and souvenirs – IT Services – ATM – Medical Services – Fitness Area

HEALTH INSURANCE

It is imperative that exchange students have a valid health insurance policy that covers you throughout their entire stay in Mexico. This is for safety purposes and to ensure students are protected in case of any unforeseen medical situations.

The students can either contract a policy on their own, or ask for recommendations to buy a policy with IPADE providers.

Considerations of the Insurance Policy

- It must be valid for the entire duration of the student's time in Mexico.
- It should provide adequate coverage for both emergency and routine medical care.
- It must cover any specific activities or travel plans you may have during your stay.
- The students should send the proof of insurance before attending the exchange term.

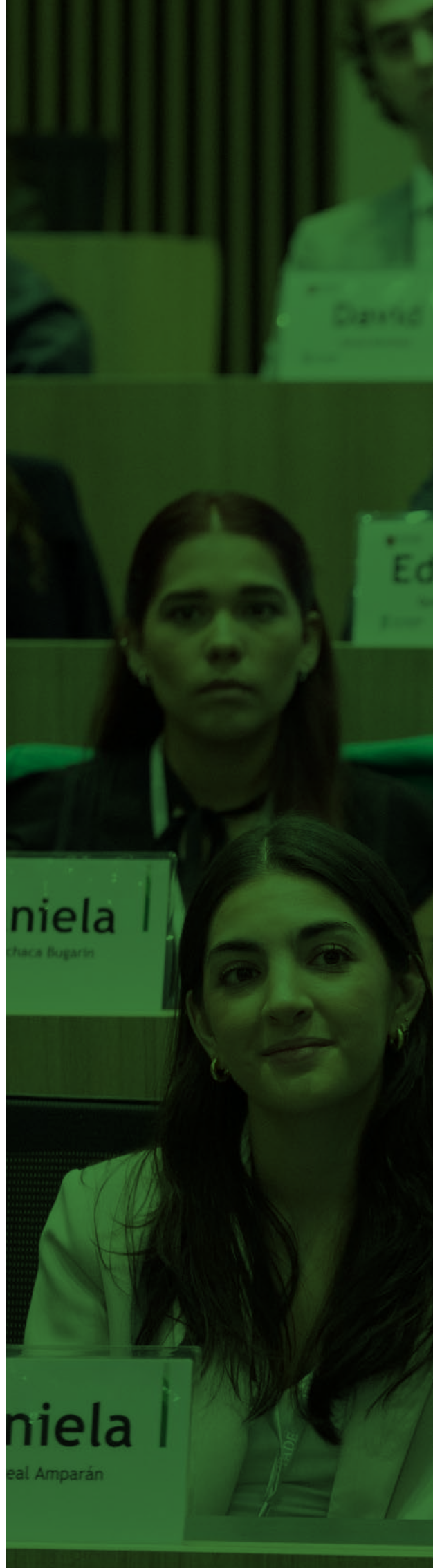
HOUSING

There is no available on-campus housing. The International Office will provide a housing list with different housing options, from complete apartments to shared homes near campus. Additional assistance and information can be provided to find the best alternative in Mexico City and Monterrey.

COST OF LIVING EXPENSES*

- **Housing:** From 400 to 1,000 USD depending on the property, basic services like internet, electricity, gas, and water might be included.
- **Transportation, food, entertainment, various services:** 400 USD.
- **Miscellaneous:** 200 USD.

*Estimated monthly costs



ONE PROGRAM, TWO CAMPUSES

Exchange students can live the MBA experience in one of the Mexican cities where IPADE is located:

MEXICO CITY

A cosmopolitan metropolis, the largest Spanish-speaking city in the world. Located in the center of Mexico, this city is one of the most important spots for financial, cultural, and economic activities in the Americas.



“I believe that (IPADE) is one of the best decisions I’ve done so far. IPADE has given me useful tools, and I’ve learned a lot more about Mexican culture”.

Benjamin Schottke



MONTERREY

Monterrey is the 3rd largest city, and the 2nd largest industrial center in Mexico. It is the city with the highest per-capita income in the country. Main city in the northern of Mexico and influential gateway for business with the USA.



“We have to figure out how to manage a company in every class, which gives us abroad understanding of the business world”.
Jagoda Dudarewicz



WHY DOING AN EXCHANGE TERM IN MEXICO?



A DYNAMIC ECONOMY

- Mexico is the 12th largest economy in the world | [IMF – World Economic Outlook](#)
- Mexico has 14 trade agreements with 50 countries and 30 agreements for promotion and reciprocal protection of investing with 31 countries | [Mexican Secretary of Economy](#)
- The Mexican domestic market comprises near 130 million of consumers | [INEGI Mexico](#)
- Since 2023, Mexico consolidated as the main trading partner of the United States | [United States Census Bureau](#)
- Key growing sectors in Mexico: Financial Services, Energy, Retail-Consumer, Telecom, Automotive, and Real Estate | [PwC– Biz LatinHub](#)
- Mexico is the best country in Latin America for doing business | [World Bank](#)

CULTURAL INFLUENCE

- Mexico is the 1st country in the Americas and 7th in the World with more World Heritage Sites | [UNESCO](#)
- Global Hispanic Influence: Mexico is the largest Spanish-speaking nation in the world setting trends in language, arts, media, and education | [Statista](#)
- Mexican cuisine, is recognized as an Intangible Cultural Heritage of Humanity for its complexity and regional diversity | [UNESCO](#)
- Mexico is a top destination for global tourists, attracting over 40 million visitors annually | [UN Tourism](#)
- The roots of Mexican culture lie in a blend of Hispanic and Indigenous influences, with its vibrant festivals and traditions contributing to a rich global cultural heritage

LIVING IN MEXICO



Between ancient cenotes covered in mystical legends, colonial cities that lead you to travel through time or beautiful beaches with turquoise waters, few are the destinations in the world that can boast a vast cultural and historical heritage.

Mexican Ministry of Tourism

Learn more about exploring Mexico at [visitmexico.com](https://www.visitmexico.com)



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LET'S TALK

INCOMING STUDENTS' COORDINATOR

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Association to Advance
Collegiate Schools of
Business



Association of MBAs



European Quality
Improvement

Mexico City

Monterrey

Guadalajara

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